

# *C. Ross Hedges & Associates*

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## **BUSINESS PROFILE (File #100524)**

**INDUSTRY:** Commercial Screen Printing (NAICS: 323113)  
**REVENUE:** \$528,907  
**EBITDA / DCF:** \$121,942

**Description:** The company is 25 years old. The current owners (absentee) purchased the business late in 2008. Sales are produced from retail sales and wholesale transfers. Retail sales include store sales of screen printing and embroidery and on-site special event sales.

**Location:** Midwest - Indiana

**Financial:** The company has a history of profitability and a plan for future growth is being implemented. The owner is in the process of building the business and has plans to expand into other product lines in the near future.

<u>Year</u>	<u>Revenue</u>	<u>DCF</u>
2009	\$528,907	\$121,942

**ASSETS INCLUDED:**

Facilities -	\$90,000
Good Inventory -	\$60,000
A/R -	\$57,000
Equipment -	<u>\$92,000</u>

**Total Asset Value \$299,000**

**Employees:** 12 employees plus additional seasonal workers.

**Management Situation:** Department Management is in place and they are expected to transition with change of ownership.

**Facilities:** The company is located in a building on a major thoroughfare with excellent visibility and good parking. The facilities are included in the sale.

**Reason For Sale:** The business is owned by two absentee partners. They have plans to sell the company in order to focus on unrelated commercial property investments.