

Outdoor Powered Equipment Dealership

Location: Central Indiana

Industry: Outdoor Powered Equipment – NAISC: 444210 / SIC: 5261

Business Summary

Powered Equipment Sales and Service is the “calling card” for this family owned & operated business. In a community that is part of a central Indiana metro area, this business has prospered, even during the most challenging economy of our lifetime.

Fueled by some of the most popular and trusted brands in the industry, this Service business has a strong market share in this community with plenty of room for continued growth. The owners have a tradition of strong customer care and are service oriented. According to one of their major manufacturers, the company was #2 in the State of Indiana for sales performance in 2010 and looks for continued strong growth going forward.

There is stability in the customer base, with a combination of residential, commercial and industrial customers. The business is operated on a cash basis and carries no debt. It is located in a high traffic location with a transferrable lease.

This is a great opportunity for a “down-sized” professional looking for a solid business opportunity. It could be a strategic fit for a company with an outdoor business (lawn service or landscaping comes to mind) or an independent home builder looking for additional income. Whatever your situation, this business could be part of your business solution.

Call today to discuss taking the next step toward owning this profitable small business.

Seller ID: 110803 – Outdoor Powered Equipment

Financials

Asking Price: \$399,750

Gross Revenue: \$1,152,599

Cash Flow: \$203,646

Cash Flow Comments: Seller's Discretionary Cash Flow

Inventory: \$350,000 (Not Included in Asking Price)

FF&E: \$74,000 (Not Included in Asking Price)

Seller Financing: Seller will consider all serious proposals

About the Business

Year Established: 14

Employees: 3 full time

Relocatable: Yes

Facilities: High traffic retail location; 6900 sq ft; lease is transferrable.

Market Outlook and Competition: The business has flourished in spite of a poor national economy. As the economy begins to retrench and grow again, this business is particularly well positioned for exceptional growth.

Wells Fargo, one the nations leading SBA Lenders, recently said:

Despite Volatile Markets, Recession Risks Are Fading

- In what was one of the most volatile weeks on Wall Street since traders and speculators first gathered under the old buttonwood tree, economic data actually showed improvements in the economy that diminish the odds of recession.
- Despite a widening in the trade deficit that will weigh on Q2 growth, economic indicators were upbeat. Initial jobless claims finally broke through the key 400,00 level—a good sign for jobs. Retail sales figures for July showed the largest monthly jump in consumer spending since March.

About the Sale

Management Training and Support: Seller will train the new owner and could be available beyond the transition if needed.

Reason For Selling: Retirement

For further information contact:

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